

Technical Sales Engineer

Based: Midlands Region

£Competitive + Car + Benefits

Riggs Autopack is an award-winning UK designer and manufacturer of filling machines and depositors for the food, industrial, chemical and personal care industries. Established for over 80 years, we are a highly successful business who operate from state-of-the-art facilities in the North of England. Our products and services have gained a superb reputation for assisting customers with their filling of sensitive, delicate and difficult to handle products. We are now looking to recruit a Technical Sales Engineer. This role is responsible for the Midlands and is predominantly a home-based role.

Based within the territory you will be responsible for maintaining and building relationships with existing customers, as well as seeking to develop new opportunities within the region. The role has a high level of autonomy and requires a significant amount of contact-time with customers: advising on product selection to suit each person's specific requirements.

Our customer base includes a wide variety of applications and sizes – from small artisan producers to large manufacturing groups. Your daily communication will be with decision makers across the spectrum of those businesses: from the boardroom to the factory floor.

This is a very consultative selling role involving on-site customer demonstrations and would suit someone from an industrial equipment sales background with a strong engineering appreciation and the ability to guide customers on the most appropriate product selection for them. Experience of packaging machinery would be an advantage but is not essential as full in-house training will be provided.

To register your interest and apply, please send your CV to: recruitment@riggsautopack.co.uk in the first instance.

All applications will be treated in the strictest confidence.